

MAY 27-30 2024

EUsalt Annual Events

Liverpool, United Kingdom



 Salt Association

eusalt
EUROPEAN SALT PRODUCERS' ASSOCIATION

Foreword

Dear participant,

It is with great pleasure that, as EUsalt President, I welcome you to the 2024 EUsalt Conference. After last year's gathering in the Mediterranean bay of Marseille, I am glad to meet you once again face-to-face and discuss - in a crucial year of European elections - the latest developments for the salt sector in the 'City of Pop Music and The Beatles' **Liverpool**, in Northwest England.

Salt history, European elections, hydrogen storage and sea salt are the stimulating subjects that EUsalt members and the panellists will discuss at the conference. A great lineup of speakers from diverse backgrounds such as industry, academia, and relevant stakeholders, will impart their insights and expertise.

The conference will also feature several breaks, including a sightseeing day, offering participants great opportunities for networking and relaxation.

I would like to thank the UK Salt Association for hosting us in Liverpool and our sponsors - Titan Salt, EVATHERM, McLanahan, SEP Salt & Evaporation Plants Ltd., Tema Process, Euragglo, Salt Partners and Ferrum - for their generous support of the event.

I wish you fruitful discussions and a pleasant stay in Liverpool.

Dr Urs Ch. Hofmeier

EUsalt President



Competition law rules

All EUsalt meetings need to be conducted in accordance with the relevant competition and antitrust laws.

Members are therefore reminded that they will at all times refrain from discussing any information which is confidential to their company and/or which is likely to affect the commercial strategy or activities of these companies.

They are in the best position to judge what is, and what is not, commercially sensitive or confidential and so responsibility lies with them in the first place.

They are also reminded not to discuss topics outside the previously circulated and reviewed agenda.

Failure to follow these guidelines may bring with it serious consequences for them as an individual, their companies and trade association.

Such consequences include heavy fines and in certain cases, under national laws, the imposition of criminal penalties and sentences.



Internal meetings

MONDAY 27TH OF MAY

16:00 - 18:30| Registrations

16:30 - 17:30| Analytical Working Group

17:30 - 18:30| Water Treatment Committee

19:00 - 21:30| *Members' dinner at the INNside by Melia Hotel restaurant (only for EUsalt Members)*

TUESDAY 28TH OF MAY

Monday 27th and Tuesday 28th of May will be dedicated to EUsalt Committee and Working Group meetings with experts and representatives from the health and safety, food and feed, sustainability and related sectors gathering to discuss various topics of relevance in their field of expertise. A Board meeting will conclude the day and then a cosy dinner at the Hotel's restaurant.

08:30 - 09:00| Registrations

09:00 - 10:00| Sea Salt Working Group

10:00 - 11:00| Sustainability Committee

11:00 - 12:00| De-icing Working Group

12:00 - 13:30| *Lunch*

13:30 - 15:00| Food & Feed Working Group

15:00 - 16:30| Health & Safety Working Group

16:30 - 18:00| Board meeting

18:30 - 19:30| *Cocktail reception*

19:30 - 22:00| *Members' dinner at the INNside by Melia Hotel restaurant (only for EUsalt members and conference speakers)*



Conference programme

WEDNESDAY 29TH OF MAY

08:30 - 09:30 | EUsalt General Assembly (**only open to EUsalt Members**)

09:30 - 10:15 | Competition Law in the European Union, **Cormac O'Daly**, *WilmerHale*
(open to all registered participants)

10:15 - 10:45 | *Networking coffee*

10:45 - 11:00 | **Welcome by Urs Hofmeier, EUsalt President and Chris Heywood, Chair of the UK Salt Association**

11:00 - 11:20 | The history of Cheshire salt, focusing on Lion Salt Works, the UK's last open-pan salt producer – **Mike Tingle**, *Lion Salt Works Museum*

11:20 - 11:45 | Forecasting the European elections – **Asher Websdale and Igor Sarkissian**, *Forefront Advisers and One Policy Place (OPP)*

11:45 - 12:10 | Hydrogen storage in salt mines – **Professor Cees van der Land**, *Hub on Hydrogen Integration for Accelerated Energy Transitions, Newcastle University*

12:10 - 12:30 | Innovation Award presentations

12:30 - 14:00 | *Networking lunch*

14:00 - 14:30 | Gold sponsor presentations (Evatherm and Titan Salt)

14:30 - 14:55 | The marine saline and the environmental sustainability of salt marine production, **Professor Alejandro Perez**, *University of Cadiz, Spain*

14:55 - 15:25 | Safety Award presentations

15:25 - 15:55 | *Networking coffee*

16:00 - 16:45 | A talk to CEOs: **Chris Roebuck**, *British economist, focusing on leadership and organisational performance*

16:45 - 17:15 | Gold sponsor presentations (McLanahan and SEP)

17:15 - 17:30 | Innovation and Safety Awards: Results and closure by EUsalt Managing Director

19:30 - 22:00 | *Reception dinner at the Titanic Hotel Liverpool (open to all registered participants)*





Speakers



Mike Tingle is a former chemistry teacher and science education author, with a particular interest in the Cheshire salt industry. His published works include school text books and articles for the Royal Society of Chemistry's journal *Education in Chemistry*, including *Greener chlorine*, *Salting away our spare gas*, and *The Lion, the wick and the waller*. He is a volunteer guide at Lion Salt Works (LSW), Northwich, and gives presentations about the Salt Works to interested organisations on behalf of the LSW Trust.



Asher Websdale's policy background predominantly lies in the agri-food sector but over the years expanded to more general sustainability issues; including chemicals, circular-economy and anti-pollution topics. Until recently he oversaw the day-to-day policy-work of the OPP team. He now works on sustainability policy as a Director at Forefront Advisers, whilst maintaining a lead role in OPP's business development.



Igor Sarkissian has been working on EU policies for the past 6 years and currently heads the EU Service of OPP, overseeing the analysis and management of policy information. His expertise lies mainly in trade, geopolitics and industrial policies. He also leads the coverage of the upcoming European elections and analyses their impact on the next policy cycle.



Cees van der Land, after obtaining a PhD from the Royal Institute for Sea Research in the Netherlands in 2011, worked as a research associate for the International Centre for Carbonate Research in Edinburgh studying the Southern Atlantic pre-salt carbonate reservoirs of Brazil. He has been an academic at Newcastle University since 2013 and his current research focuses on the sustainable exploration of the onshore and offshore UK subsurface for future energy systems (e.g. hydrogen storage, geothermal) and reaching net-zero (carbon capture and storage). His research group utilises coupled geological-chemical-mechanical models to predict seal integrity and reservoir quality. Their model inputs come from across a range of scales, from geochemical and microbial experiments to the use of modern and outcrop analogues.





Eörs Kondorosy, Managing Director, EVATHERM, Switzerland, was born 1963 and raised in Zurich, Switzerland. In the years 1983-1989 he studied mechanical engineer at ETH Zurich and at the Technical University of Budapest, where he graduated as process engineer. In 1999 he graduated as an industrial engineer as well. In 1989 he was employed at EVATHERM Ltd, where he held several positions. In 2003 he was appointed to the Managing Director position and also became a member of the board of directors. He gave several lectures on the subject of salt production, and he published a couple of papers to this theme.



Nathan Jones holds a degree in Chemical Engineering from the University of Wisconsin-Madison, USA and serves as the Vice President of Process Engineering at Titan Salt. He leads the Chicago office and spearheads the process design department. With over twelve years in the evaporation industry, he has developed expertise in the process design of crystallization, evaporation, solids handling, drying, and associated equipment and processes. Nathan's approach centers on creating innovative, customized solutions tailored to meet each client's unique needs.



Alejandro Perez Hurtado is a Professor and Director of Salines Research Centre of Cadiz University, Spain, over the last 30 years is focused on applied research on environmental, cultural and blue economy landscapes integral conservation in marine salines. Also promoting the revitalization of the territory and the transfer to society. He also works in dissemination and awareness about marine salines, training courses for entrepreneurs in blue economy, educational programmes for schools, and environmental restoration volunteer programmes to increase bird populations in salines.



Chris Roebuck brings 13 years of global speaking experience to the table, with a sharp focus on leadership enhancement to hasten success. With three decades in senior corporate HR roles, Chris has cultivated Csuite leaders at prominent institutions like HSBC, London Underground, UBS, NatWest, and the UK NHS, amongst others. His tenure as a leadership speaker has enabled growth in leaders at esteemed organisations such as Goldman Sachs, BASF, KPMG, and Bloomberg, to name a few. His rich background includes serving as a British Army Officer and holding senior HR leadership positions, which underpin his expertise in advising both businesses and government sectors.





Richard Williams is Regional Manager at McLanahan Corporation. He earned an MSc in Chemistry and Earth Science from the University of Waikato, New Zealand in 1986. With an impressive career spanning over 35 years, he has contributed his expertise to several multinational corporations in mining and mineral processing, specializing in tailings management.



Geordie Edmiston is Global Product Manager at McLanahan Corporation. He is a graduate of Pennsylvania State University, USA, boasting over 22 years of invaluable industry experience, all dedicated to McLanahan Corporation. Throughout his tenure, he has primarily specialized in feeding and crushing, demonstrating his deep knowledge and proficiency in these pivotal areas.



Peter Chromec is Senior Sales Manager at SEP Salt & Evaporation Plants Ltd., Winterthur–Switzerland. SEP is a leading supplier of evaporation and crystallisation technology. Before, Mr. Chromec has worked in process, sales and general management in the salt and renewable energy industries. He has an MSc in Process Engineering from ETH Zurich and a BAS in business administration from PHW Zurich.





Partners' programme and Gala dinner

Partners programme

On **Wednesday 29th May**, while the EUsalt Conference will be in full swing, spouses and partners can enjoy a nice day trip organised by Experience North.

All registered spouses/partners are requested to meet at 08:45 the INNside by Melia Hotel lobby. Departure by bus at 09:00 sharp.

Wednesday 29th May 2024

08:45 | Meeting point at INNside by Melia Hotel

09:00 - 12:00 | Departure with a local guide, 'morning guided tour' of port sunlight, including a visit to Lady Lever art gallery.

12:00 | 2-course lunch at the Wheatsheaf pub in Raby, Wirral (country pub with thatched roof).

14:00 | Beatles Tour: 3-hour tour through Strawberry Field/Penny Lane/St Peter's church (Woolton Village) exterior visits to the Beatles' Childhood homes.

17:00 | Return to INNside by Melia Hotel



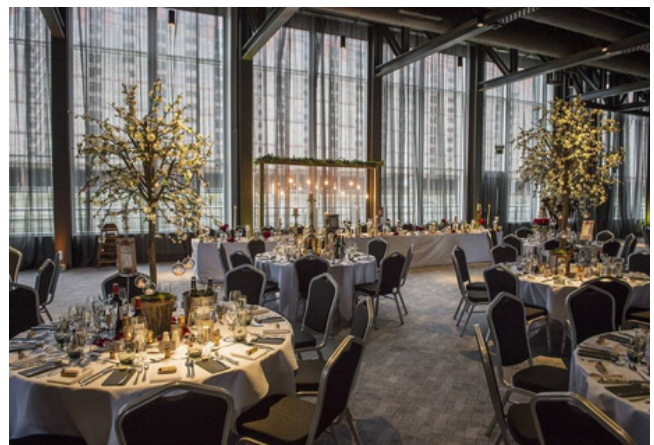
Reception dinner

To conclude the full and engaging day, EUsalt invites all participants to a reception dinner at 19:30 at the Titanic Hotel Liverpool.

Participants are invited to meet at the lobby of the INNside by Melia Hotel. More details on the timing will be shared on the 29th of May during the conference.



© Titanic Hotel



Social programme

Thursday 30th May 2024

After two intense meeting days, participants will get the chance on **Thursday 30th of May** to visit either the Lion Salt Works Museum and/or the Winsford Rock Salt Mine, located close to Liverpool.

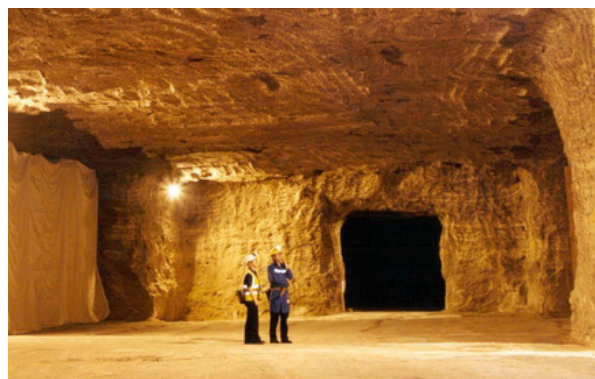
Depending on your chosen activity (**Lion Salt Works Museum** or **Winsford Rock Salt Mine** or both), once you receive your badge at the registration desk, you will be assigned to one of the 3 different activity groups. All the different groups will meet for lunch at 13:00 at **Nunsmere Hall Hotel**, Northwich. All groups will reach the INNside Hotel in Liverpool at 16:00 (**no earlier departure or transfer possible**).

Group A - Visits to both Lion Salt Works Museum and Winsford Rock Salt Mine

- 07:45** | Meeting point in the lobby of INNside by Melia Hotel
- 09:15 - 10:45** | Visit of the Winsford Rock Salt Mine
- 10:45** | Departure for the Lion Salt Works Museum
- 11:30 - 12:15** | Visit of the Lion Salt Works Museum
- 12:30** | Transfer to Nunsmere Hall Hotel in Northwich
- 13:00** | 3-course lunch at the restaurant at Nunsmere Hall Hotel
- 15:00** | Transfer back to the INNside by Melia Hotel
- 16:00** | Back at INNside by Melia Hotel



© Nunsmere Hall Hotel, Northwich



© Winsford Rock Salt Mine

Group B - Visits to Winsford Rock Salt Mine

- 09:00** | Meeting point in the lobby of INNside by Melia Hotel
- 10:30-12:15** | Visit of the Winsford Rock Salt Mine
- 12:30** | Transfer to Nunsmere Hall Hotel in Northwich
- 13:00** | 3-course lunch at the restaurant at Nunsmere Hall Hotel
- 15:00** | Transfer back to the INNside by Melia Hotel
- 16:00** | Back at INNside by Melia Hotel

Group C - Visits to Lion Salt Works Museum

- 10:00** | Meeting point in the lobby of INNside by Melia Hotel
- 11:00-12:45** | Visit of the Lion Salt Works Museum
- 12:30** | Transfer to Nunsmere Hall Hotel in Northwich
- 13:00** | 3 course lunch at the restaurant at Nunsmere Hall Hotel
- 15:00** | Transfer back to the INNside by Melia Hotel
- 16:00** | Back at INNside by Melia Hotel



© Lion Salt Works Museum



Host : Salt Association

Salt has been a crucial part of British manufacturing for hundreds of years and this needs to continue going forward.

Salt manufacturers employ hundreds of people all over the UK so it's important that the association continues to support this industry to preserve jobs and to help support our economy.


Approximately 2-3 million tonnes of salt a year are produced by UK-based producers that supply a range of industries from food manufacturing to pharmaceuticals.


The **UK Salt Association** is the trade association set up to represent UK salt manufacturers, giving them a voice and providing guidance, both socially and politically.

Members of the Association provide guidance, both social and political, as well as promote the objectives of the salt industry. These objectives are voiced to external organisations as well as the government and act as advisers on key issues that affect the industry.


They believe that there is growing evidence to support salt as an essential part of everyday life, especially when it comes to our health, and we actively promote scientific research for a more balanced view.

Contacts:

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Sponsors

Gold



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Titan Salt is committed to upgrade and prepare salt plants for the future, creating innovative solutions to help salt plants rise above. It is their mission to help salt plants become easier to operate, more sustainable and energy efficient. Titan Salt recognises the current void of innovation, knowledge, and experience in the salt industry, which is why our company thrives to make a difference. Their multidisciplinary team has years of experience in design, fabrication and operations within the salt industry. Titan Salt takes pride in developing and implementing ingenious solutions to not only produce mineral salt, but also perfect the treatment of brine and industrial waste water. Titan Salt delivers cost-effective, durable and high-performing systems, going above and beyond expectations. The company has its own production facility, site support staff and installation crew to manage turn-key projects.

Gold



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SEP Salt & Evaporation Plants Ltd. offers great expertise in engineering and supply of evaporation and crystallization plants for the chemical, pharmaceutical and food industries using a wide range of evaporators. The treatment of process waste water as zero liquid discharge process or with recovery of valuable products is one of SEP's main emphasis. With the help of their R&D department, new process routes are developed from complex feed stocks within SEP's own laboratory and pilot equipment. SEP services include conceptual design; lab tests; basic and detailed process design; Cap Ex/Op Ex estimate; civil and electrical design; firm Cap Ex/Op Ex determination; procurement and supply of key equipment and turn-key plants; erection, commissioning and training as well as trouble shooting and consulting. SEP's mission is to generate more sustainable, efficient and high-quality production for global industry.



Gold



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McLanahan Corporation is a global provider of process solutions for a variety of industries including mineral processing, aggregate processing, agricultural and many others. McLanahan aims to help our customers meet challenges such as safety and sustainability by helping them be more efficient, more productive and more profitable. McLanahan Corporation upholds the highest standards for engineering and manufacturing. Their equipment is known for its reliability and long service life. Customer Service and Field Service teams help them to provide service and support to customers through life of their equipment. They are continuously improving our equipment, designs and processes, both because we are passionate about what we do and because we strive to amaze our customers. Since 1835, their core values of safety, family and integrity have been at the center of everything we do.

Gold



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EVATHERM is a group of companies with worldwide activities in the field of process engineering focused on evaporation and crystallization. Within a short time, the company has developed into a medium size contractor and as a result of its comprehensive technological know-how, is now established in the international market with a top ranking among the leading suppliers of evaporation and crystallization plants. The applications of EVATHERM's technology are as versatile as the chemical industry itself. EVATHERM's evaporation and crystallization systems are used in many diverse operations in the processing of numerous inorganic and organic substances for chemical firms. Reliable technology and well-functioning plants are the company's strength. EVATHERM's engineers are continuously improving the company's expertise by innovative research and development of new technologies. EVATHERM continues to improve the existing technology in order to achieve higher energy efficiency, better product quality and reduced operating costs.



Silver



TEMA Process B.V. is a specialised design and manufacturing company for Fluid Bed Systems for drying of minerals, chemicals, food, feed, biomass, etc. The TEMA Fluid Bed can be applied not only for drying, but also for cooling, roasting, torrefaction, puffing, blanching, stripping, spices and herbs sterilisation and pasteurisation and calcining.

TEMA Process B.V is a young Company but its management and employees have many years of experience in the design and manufacturing of thermal and physical process equipment, mainly fluid bed dryers / coolers with associated equipment & plants.

To prepare for further growth, TEMA Process BV in May 2017 has moved to its new engineering (1800 m²) and production (8000 m²) facility in Wapenveld. The new facility was built under management of TEMA Process BV and is totally fit for manufacturing of fluid bed dryers, coolers and associated equipment.

www.temaprocess.com

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Silver



The Ferrum Group combines the two subsidiaries Ferrum Packaging AG and Ferrum Process Systems AG and provides innovative products and services with unbeatable quality. The Ferrum Group is headquartered in Switzerland and has partner companies and representatives all over the world. The range of products and services offered by the Ferrum Group is broadly diversified and is used by numerous industries. Worldwide operations on all continents, solid internal financing, and financial independence all ensure that the group is well positioned with an excellent outlook for the future.

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Silver



Salt Partners
Turning salt into gold

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Salt Partners are independent consultants and engineering contractors, active in the field of salt production, processing and hypersaline biotechnology. Salt Partners' world-wide reputation is based on more than 45 years of experience gained in salt and chloralkali projects implemented around the world. Most of these projects are based on technologies invented by Vladimir M. Sedivy, the founder of Salt Partners.

They strive to develop innovative technologies that are inexpensive, yet achieve the highest levels of salt quality. They apply their technologies and know-how to establish new salt production facilities, improve the profitability of existing saltworks and reduce the cost of salt use in the industry. They focus on detailed analysis of the resources available and select the most profitable implementation option. They supply technology and equipment and build salt plants worldwide.

Silver



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EURAGGLO is part of the KÖPPER group, world leading industrial Group, offering equipment and services to the process industry in the area of agglomeration of finely divided powders and in the area of interparticle crushing. Specialized in briquetting, compaction and granulation equipment, we help our customers improve their efficiency and their profitability through tailor-made solutions adapted to their field of industry. Since 1992, Euragglo has been associated to the American group K.R. KOMAREK and through a take-over in 2018, the German group KÖPPER is the sole shareholder of both companies. This network of know-how and expertise is now active worldwide thanks to this alliance and our group can propose technical solutions in many different industries to a large spectrum of companies.



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Hotel and meeting venue address

INNSiDE by Meliã Liverpool
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Liverpool (United Kingdom)
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innside.liverpool@melia.com

Taxi and transport services

- Opulence Voyage;
- INTX;
- Pelorus Chauffeurs;
- Uber;
- Alpha Taxis or Delta Taxis;
- Trainline website.

Manchester Airport to the hotel by train would be around 1hr 18 minutes.

Manchester Airport to the hotel by taxi would be 46 minutes, again depending on traffic and time of day.

Social media

Want to communicate on social media networks about your attendance at the EUsalt Annual Events? Great! Make sure you use the dedicated hashtag **#EUsaltConference2024** and tag EUsalt on your social media postings.



About EUsalt

EUsalt is the association of crystallised salt producers located in 19 countries from Europe and beyond. Europe is the second largest salt producing region in the world and EUsalt, through its members, represents more than 70% of the total European salt production.

Our members have a combined turnover of more than 1.5 billion euros and employ nearly 9 000 people.

Our vision is to be the authoritative voice of the salt industry in Europe in advocacy and to educate and communicate the values and benefits of salt as an essential building block for the chemical industry and the energy sector and as a vital mineral for health, safety and nutrition.

Our mission is:

- To promote the wide variety of uses for salt as a vital mineral in chemical transformation, energy storage and transition, health, nutrition, road safety, water treatment and many other applications.
- To highlight the socio-economic benefits and environmental sustainability of salt production technologies and applications by demonstrating their positive value and impact on society.
- To foster a European regulatory and business environment favorable to long term growth and innovation to secure a sustainable future for the salt sector and its down-stream applications.
- To contribute to major debates at European level by providing facts and guidance on public policy and regulatory issues that impact the salt sector.





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